# **Alexander Matros**

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# **Professional Experience**

January 2017	Professor, University of South Carolina
August 2013 – 2016	Associate Professor (with tenure), University of South Carolina
2012	Professor, Lancaster University Management School
2010 – July 2013	Associate Professor (without tenure), University of South Carolina
2003 - 2010	Assistant Professor, University of Pittsburgh
2001 - 2003	Research Fellow, ESRC Center for Economic Learning and Social
	Evolution, Department of Economics, University College London

#### **Short Visits**

06/2008, 08/2007, 08/2005	Economics Discipline, School of Economics and
	Political Science, University of Sydney
06/2008	School of Economics, University of Adelaide
10/2007	Math & Statistics Department, University of Nevada, Reno
10/2008, 01/2007, 10/2004	Department of Economic Theory, University of Bonn
04-05/2001	ESRC Center for Economic Learning and Social Evolution
	Department of Economics, University College London

### **Education**

2001	Ph.D. Economics, Stockholm School of Economics (Sweden)
1998	Ph.D. Mathematics, Moscow State University (Russia)
1997	M.A. Economics, New Economic School, Moscow (Russia)
1992	M.Sc. Mathematics, Moscow State University (Russia)

Research Interests (Evolutionary, Experimental) Game Theory, Contests, IO

#### **Publications**

### **Economics:**

"Lloyd Shapley and Chess with Imperfect Information." *Games and Economic Behavior, accepted.* 

"Stochastic Asymmetric Blotto Games: An Experimental Study." (Joint with John Duffy)

Journal of Economic Behavior & Organization 139, July 2017, Pages 88-105.

"Duplicative search." [Lead Article]

(Joint with Vladimir Smirnov).

Games and Economic Behavior, Volume 99, September 2016, Pages 1-22.

"Tullock Contests May Be Revenue Superior to Auctions in a Symmetric Setting." (Joint with Alex Possajennikov)

Economics Letters, Volume 142, May 2016, Pages 74-77.

"Coordination in a Changing Environment." (Joint with Scott Moser)

Journal of Economic Behavior & Organization 112, April 2015, Pages 64-84.

"Stochastic Asymmetric Blotto Games: Some New Results." (Joint with John Duffy).

Economics Letters, Volume 134, Issue 3, June 2015, Pages 4-8.

"Bounded rationality and group size in Tullock contests: Experimental evidence." (Joint with Wooyoung Lim and Ted Turocy)

Journal of Economic Behavior & Organization 99, March 2014, Pages 155-167.

"On the Use of Fines and Lottery Prizes to Increase Voter Turnout." (Joint with John Duffy).

Economics Bulletin 34, 2014, Pages 966-975.

"Sad-Loser Contests."

Journal of Mathematical Economics, Volume 48, Issue 3, May 2012, Pages 155-162.

"Altruistic Versus Egoistic Behavior in a Public Good Game."

Journal of Economic Dynamics and Control, Volume 36, Issue 4, April 2012, Pages 642-656.

"Matching Auction with Winner's Curse and Imperfect Financial Markets."

Economics Letters, Volume 115, Issue 3, June 2012, Pages 500-503.

"Competitive Behavior in Market Games: Evidence and Theory."

(Joint with John Duffy and Ted Temzelides).

Journal of Economic Theory, Volume 146, Issue 4, July 2011, Pages 1437-1463.

"Optimal Mechanisms for an Auction Mediator."

(Joint with Andriy Zapechelnyuk)

International Journal of Industrial Organization, Volume 29, Issue 4, July 2011, Pages 426-431.

"Contests with a Stochastic Number of Players."

(Joint with Wooyoung Lim)

Games and Economic Behavior, Volume 67, Issue 2, November 2009, Pages 584-597.

"A Blotto Game with Incomplete Information." (Joint with Tim Adamo)

Economics Letters, Volume 105, Issue 1, October 2009, Pages 100-102.

"Tullock's Contest with Reimbursements."

(Joint with Daniel Armanios)

Public Choice, Volume 141, Issue 1-2, October 2009, 49-63.

"Optimal Fees in Internet Auctions."

(Joint with Andriy Zapechelnyuk)

Review of Economic Design, Volume 12, Number 3, September 2008, Pages 155–163.

"Long-Run Price Competition." [Lead Article]

(Joint with Prajit Dutta and Jörgen Weibull)

RAND Journal of Economics, Volume 38, Issue 2, Summer 2007, Pages 291-313.

"Rent-seeking with asymmetric valuations: Addition or deletion of a player." *Public Choice, Volume 129, Issue 3-4, December 2006, 369-380.* 

"A Note on CEO Compensation, Elimination Tournaments and Bankruptcy Risk." (Joint with Guido Friebel)

Economics of Governance, Volume 6, Issue 2, July 2005, 105-111.

"(All) Equilibria in a Class of Bidding Games."

(Joint with Gian Luigi Albano)

Economics Letters, Volume 87, Issue 1, April 2005, Pages 61-66.

"Stochastic Imitation in Finite Games."

(Joint with Jens Josephson)

Games and Economic Behavior, Volume 49, Issue 2, November 2004, Pages 244-259.

"Clever Agents in Adaptive Learning."

Journal of Economic Theory, Volume 111, Issue 1, July 2003, Pages 110-124.

"Stochastic Stability and Equilibrium Selection in Games," Published Doctoral Dissertation, Stockholm School of Economics, 2001.

#### **Mathematics:**

"The asymptotical solution of a boundary problem for a singular perturbed equation of mixed type," (in Russian) *Vestnik Moscow State University*. Mathematics and Mechanics, 4, (1997), 3-7.

"The asymptotical solution of a singular perturbed equation of mixed type with variable coefficients," (in Russian) *Vestnik Chelyabinsk State University*, 1, (1996), 224-226.

"The asymptotical solution of a singular perturbed equation of mixed type," (in Russian) *Differential Equations*, V. 31(11), (1995), 1933.

# **Submitted Papers**

"Shipwrecks and treasure hunters."
(Joint with Nicolas de Roos, Vladimir Smirnov, and Andrew Wait)
Revision invited by *Journal of Economic Dynamics and Control* 

"Competition for Local Public Good Provision." (Joint with Liwen Chen and Yue Liu)

## **Work in Progress**

"All-Pay Auctions vs. Lotteries as Provisional Fixed-Prize Fundraising Mechanisms: Theory and Evidence." (Joint with John Duffy).

"Experimental Investigation of Different Public Good Mechanisms." (Joint with Liwen Chen and Yue Liu)

"Contests on Networks."
(Joint with David Rietzke)

"Asymmetric Contests." (Joint with Pulkit Nigam)

"Contests with Entry Fees" (Joint with Zehra Valencia)

### **Research Grants and Awards**

2018-2019	\$5,000.00 - Moore School Research Grant Program "How do People make Risky
	Decisions: Experimental Study" University of South Carolina
2013-2014	\$3,200.00 – Moore School Research Grant Program "How to Design Small Lotteries:
	Experimental Study" from Moore School of Business, University of South Carolina
2011-2012	\$6,400.00 – Moore School Research Grant Program "Better than Average Effect" from
	Moore School of Business, University of South Carolina
2010-2011	\$5,320.00 - Moore School Research Grant Program "Matching Auction" from Moore
	School of Business, University of South Carolina
2006-2009	\$5,335.00 - Central Research Development Fund award "Lotteries or Auctions?" from
	University of Pittsburgh
2004-2007	\$8,835.00 - Central Research Development Fund award "Lotteries and Their
	Applications" from University of Pittsburgh
2001-2003	600,000.00 SEK (\$75,000) Research Grant J 01-54 "Auctions, Internet and Game
	Theory" from Jan Wallanders and Tom Hedelius Foundation, Stockholm. (Did NOT
	use.)
1998-2001	Research Grant from Jan Wallanders and Tom Hedelius Foundation, Stockholm

<sup>&</sup>quot;Lotteries with Financially Constrained Buyers."

<sup>&</sup>quot;Elimination Tournaments where Players Have Fixed Resources."

**Seminars** 

2017: Virginia Tech University (USA).

2016: University of Oregon (USA), Durham University (UK),

University of Manchester (UK).

2015: Queen's University, Belfast (Northern Ireland).2014: University of North Caroline, Charlotte (USA).

2013: Drexel University (USA); University of South Carolina (USA).

2012: Higher School of Economics, Moscow (Russia); University of East Anglia (UK);

University of Nottingham (UK); University of Iowa (USA); University of South

Carolina (USA); Lancaster University (UK); University of Exeter (UK);

University of Glasgow (twice) (UK).

2011: Lancaster University (UK).

2010: University of Missouri-Columbia (USA); Yeshiva University (USA);

University of South Carolina (twice) (USA);

Villanova School of Business (USA).

2009: Florida State University (USA); Higher School of Economics, Moscow

(Russia); New Economic School, Moscow (Russia);

University of Nevada, Reno (USA).

2008: Higher School of Economics, Moscow (Russia); University of Sydney (Australia);

University of Auckland (New Zealand); University of Adelaide (Australia);

University of California, Davis (USA); University of Nevada, Reno (USA).

2007: Higher School of Economics, Moscow (Russia); CEFIR/NES, Moscow (Russia);

Math & Statistics Dept. Colloquium, University of Nevada, Reno (USA);

University of New South Wales (Australia); University of Adelaide (Australia);

University of Bonn (Germany).

2006: Industrial Engineering Department, University of Pittsburgh (USA);

Math & Statistics Dept. Colloquium, University of Nevada, Reno (USA);

CEFIR/NES, Moscow (Russia).

2005: Australian National University (Australia); University of New South Wales

(Australia); University of Melbourne (Australia); University of Sydney (Australia).

2004: Pennsylvania State University (USA); Indiana University (USA);

University of Bonn (Germany); Virginia Polytechnic Institute and

State University (USA).

2003: University of Pittsburgh (USA); University College London (UK); University

of Illinois at Urbana-Champaign (USA); McGill University (Canada);

Texas A&M University (USA).

2002: University of Exeter (UK); University College London (UK).

2001: New Economic School, Moscow (Russia); University College London (UK);

University of Essex (UK); Royal Holloway, University of London (UK);

University of North Carolina at Chapel Hill (USA).

2000: New Economic School, Moscow (Russia).

#### **Conference Presentations**

2017: 28-th International Conference on Game Theory, Stony Brook, NY (USA).

<u>2016</u>: Contests: Theory and Evidence, Norwich (UK); York Annual Symposium on Game Theory (UK); 2-nd Lancaster Game Theory Conference (UK).

<u>2015</u>: 26-th International Conference on Game Theory, Stony Brook, NY (USA); York Annual Symposium on Game Theory (UK).

<u>2014</u>: 84-th Southern Economic Association Meeting, Atlanta (USA), Midwest Economics Association Conference, Evanston (USA); York Annual Symposium on Game Theory (UK).

<u>2013</u>: 24-th International Conference on Game Theory, Stony Brook, NY (USA); Tournaments, Contests and Relative Performance Evaluation, Fresno Center of the University of California, Merced, (USA).

2012: New Economic School 20th Anniversary Conference, Moscow (Russia);

23-th International Conference on Game Theory, Stony Brook, NY (USA);

International Economic Science Association Conference, New York University, NY (USA); Contests, Mechanisms & Experiments Conference, Exeter (UK),

Royal Economic Society Annual Conference, Cambridge (UK).

2011: 81-th Southern Economic Association Meeting, Washington, DC (USA),

22-th International Conference on Game Theory, Stony Brook, NY (USA);

9th Annual International Industrial Organization Conference, Boston (USA);

Tournaments, Contests and Relative Performance Evaluation, North Carolina State University Poole College of Management, (USA).

2009: 20-th International Conference on Game Theory, Stony Brook, NY (USA);

Workshop on Behavioral Game Theory, Stony Brook, NY (USA).

<u>2008</u>: Tournaments, Contests and Relative Performance Evaluation, North Carolina State University College of Management, (USA);

Third World Congress of the Game Theory Society, Chicago (USA).

<u>2007</u>: Workshop on "Contests and Tournaments," hosted and organized by the Social Science Research Center Berlin (WZB, Germany);

18-th International Conference on Game Theory, Stony Brook, NY (USA).

<u>2006</u>: 17-th International Conference on Game Theory, Stony Brook, NY (USA); 2006 Canadian Economic Theory Conference, Toronto, (Canada).

2005: 16-th International Conference on Game Theory, Stony Brook, NY (USA).

2004: 15-th International Conference on Game Theory, Stony Brook, NY (USA);

Workshop on Mechanism Design with Budget Constraints, Stony Brook, NY (USA);

Second World Congress of the Game Theory Society, Marseille (France);

Annual Meeting of the Society for Economic Dynamics, Villa La Pietra, Florence (Italy);

North American Summer Meeting of the Econometric Society, Brown University (USA).

2003: VIII-th Spring Meeting of Young Economists, Leuven (Belgium).

<u>2002</u>: The State of Economics and of Transition: Honoring 10 years of the New Economic School, Moscow (Russia); 17-th Annual Congress of the European Economic Association, Venice (Italy).

<u>2001</u>: The First Annual International Conference, Russia 2015: A Long Term Strategy, Moscow (Russia).

<u>2000</u>: Evolutionary Game Theory Conference, Odense (Denmark); 11-th International Conference on Game Theory, Stony Brook, NY (USA).

1999: 10-th International Conference on Game Theory, Stony Brook, NY (USA).

### **Department Services**

<u>University of South Carolina</u> Graduate committee, 2014 -

Strategic Planning, 2013 –

T & P committee, 2013 –

Teaching effectiveness committee, Moore School of Business, 2013 – SACS Assessment, 2010 – 2011

571C5 7135C53HICHT, 2010 2011

#### Lancaster University Management School

A member of Junior and Senior Recruiting Committee, 2012

#### <u>University of Pittsburgh</u>

A member of Micro Junior Recruiting Committee, 2004, 2007 Chair of Micro Junior Recruiting Committee, 2005, 2006 A member of the Undergraduate Committee, 2007, 2008

#### **Professional Activities**

#### **Conference Organizer/Co-organizer**

Lancaster Game Theory Conference, 2015, 2016, 2017

Editorial Board of Journal of Chess Research, 2014.

**Referee:** American Economic Review; Econometrica; Journal of Political Economy; Journal of Economic Theory; Games and Economic Behavior; RAND Journal of Economics; European Economic Review; Journal of Law, Economics, & Organization; Economic Journal; Economic Theory; Journal of Economic Behavior & Organization; Journal of Labor Economics; International Journal of Industrial Organization, Journal of Economics and Management Strategy; Public Choice; Bulletin of Economic Research; International Game Theory Review; International Journal of Game Theory; International Journal of Economic Theory; Journal of Evolutionary Economics; Journal of Economic Surveys

## **Teaching Experience**

**University of South Carolina** 

Graduate: Introduction to Mathematical Methods (Summer 2011, Summer 2014,

Summer 2015, Summer 2016, Summer 2017) Mathematical Methods (Summer 2013) Advanced Microeconomics (Fall 2010)

Special Topics in Microeconomics (Spring 2011, Fall 2011, Spring 2013,

Spring 2014, Spring 2016)

Game Theory (Spring 2015, Spring 2017)

Undergraduate: Intermediate Microeconomics (Fall 2010, Fall 2011, Fall 2013, Fall 2014,

Spring 2016, Spring 2017)

Game Theory in Economics (Fall 2013, Fall 2014, Spring 2018)

<u>Lancaster University Management School</u>

Graduate: Mathematics for Economists (Fall 2012)

Undergraduate: Game Theory (Fall 2012)

University of Pittsburgh

Graduate: Mathematical Methods of Economic Analysis (Fall 2008, Fall 2009)

Introduction to Mathematical Methods (Summer 2008, Summer 2009)

Lotteries and Their Applications (Fall 2007)

Contests, Tournaments, and Their Applications (Spring 2007)

Intro to Game Theory 2 (Spring 2007)

Topics in Microeconomics (Spring 2004, Fall 2005)

Research Seminar (Fall 2004, Fall 2008)

Undergraduate: Intro Game Theory (Spring 2005, Spring 2006, Fall 2006, Spring 2008, Fall 2009)

Intermediate Microeconomics (Fall 2003)

2001-2002 **TA:** Game Theory, University College London (UK)

1999-2001 **TA:** Mathematics, Stockholm School of Economics (Sweden)

1993-1995 **TA:** Mathematics, Department of Mathematics, Moscow State University (Russia)

#### **Independent Studies with Graduate Students**

#### University of Pittsburgh

Yong Sui (Summer 2004), Helen Lafferty (Summer 2004), Virginie Masson (Fall 2004, Spring 2005, Summer 2005, Fall 2005, Spring 2006), Ernest Kong-Wah Lai (Spring 2006).

# **Thesis Supervision**

University	of Pittsburgh
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Year	Student	Role	1-st Position
2005	Zhiyong Tu	Reader	Private Sector, China
2006	Xin He	Reader	Central University, Beijing, China
2006	Virginie Masson	Supervisor	University of Adelaide, Australia
2007	Yong Sui	Reader	Shanghai Jiao Tong University, China
2009	Tim Hister	Reader	United Nations
2010	Wooyoung Lim	Reader	Hong Kong University of Science, China

# **University of South Carolina**

Year Student Role

2018 (expected) Pulkit Nigam Supervisor 2018 (expected) Liwen Chen Reader

## Lancaster University Management School

Year Student Role

2019 (expected) Sakib Anwar Co-Supervisor 2019 (expected) Konstantinos Protopappas Co-Supervisor

Chess International Master, ELO 2442

Citizenship: USA