ROBERT J. SZYMANSKI

82 Coopers Lane * Pooler, GA 31322

(407) 342-9529 * email: rszymanski@rj-consultants.com

www.linkedin.com/pub/robert-szymanski/b/b8a/599/

Qualifications for SAP Instructional Designer/Lecturer

Summary of Qualifications

* SAP Certifications:

Certified SAP Consultant SAP ECC 6.0 and 6.05	2008-Present
Certified Instructor/Proctor SAP TERP10	2008-Present
Certified Instructor SAP 01	2011-Present
Certified Instructor SAP ERPSim	2011-Present
Certified SAP Consultant SAP ECC 6.05 Procurement	2012-Present

* SAP Contractor for SAP Education/Integrated Business Consultants
* University faculty since 2002
  Curriculum Development using ERP/SAP
* SAP University Alliance Faculty Coordinator

SAP TechEd	*2010, 2011, 2013, 2014, 2015*
SAP Filed Kick-Off Meeting	*2013*
SAP SAPPHIRE	*2014*

Research Projects

➢ "Use of Social Media in Small Business"
  - 2013 Publication
    - *International Association for Computer Information Systems*

Career Profile

➢ President/Owner; Robert John Consultants, Inc. (Operations, Enterprise Systems)
  - **SAP Training**/Market Research/Data Analysis Consultant
    - **SAP Trainer/Consultant**
    - Research Design
    - Data Collection/Field Work
    - Data Analysis
    - Quality Control
      - Statistical Quality and Process Control
    - Strategic Planning
  - **Partial Client List**
    - Siemens Energy; Gulfstream; Vertex; GE Lighting; Best Buy; Janicki; Boeing; SAP; Trumpf; Grainger; Mohawk Industries; Integrated Business Consultants; General Motors; Caterpillar; Chesapeake Operations, Inc.
  - **Professional Lecturer/Professional Development Coordinator**
    - **Featured Speaker/Presenter for APIC (Augusta, GA) – September 2011**
      - Presentation on Process Enabling Information Technologies
    - **Workshop Presenter for SAP University Alliances**
      - TERP10 Instructor Workshop– Huntsville, TX 2011
      - SAP HANA Use Case Workshop – Milwaukee, WI 2013
      - Introduction to SAP with Global Bike – Milwaukee, WI 2013
      - SAP HANA Workshop – Huntsville, TX 2014

- SAP HANA Workshop – Lima, Peru 2014
- **Other Workshops/Presentations Include:** *(Presented at Various Professional Conferences as well as for Professional Organizations between 1998 and 2007)*
  - The ABC's of Inventory Management
  - The Basics of Operations Management for the Service Industry
  - Developing Operational Reports using Microsoft Excel
  - Operations and Service Scheduling
  - Decision Making on Tactical and Strategic Levels
  - Writing and Administering Effective Employee Appraisals
  - Hiring to Suit your Needs
  - Train the Lecturer/Best Practices for Successful Training
  - Services Marketing - Your Role as a Marketer
  - Managing Customer Wait Times - Can Increasing Labor Save You Money?
  - Understanding Organizational Dynamics and Crafting Strategy
  - Guest Service Workshops
- Nationally Certified Sanitation Instructor *(Renewed April 2005)*
  - Preferred Provider of Food Safety Certification Training In the State of Florida Training Development for Certification for the Florida Restaurant Association
  - Training Development for Certification for the Florida Restaurant Association

- Instructor/Faculty member at University of Central Florida in the College of Business Administration and Hospitality Management. (1999-2010)
  - Courses Include:
    - Guest Service Management I & II
    - Human Resource Management
    - Decision Support Systems
    - Operations Management
    - Quantitative Business Modeling
    - Applied Research Tools
    - Quality and Productive Management
    - Enterprise Information Systems
    - Business Process Analysis
  - Web Based Instruction
    - Management Information Systems
    - Essential of Information Systems
  - Video-Streaming Instruction
    - Management Information Systems
- Lecturer/Faculty, College of Information Technology at Georgia Southern University
  - Courses Include:
    - Advanced Business Analytics with SAP HANA
    - ERP Using SAP
    - ERP and Enterprise Performance
    - ERP Configuration using SAP
    - SAP TERP10 Review
    - Management Information Systems
  - **Conference Presentations**
    - Strategies for Success for Very Large Online Courses (2003 Sloan-C ALN Conference, Orlando, FL 2003)
    - Best Practices for Teaching in and Asynchronous Environment (Florida Atlantic University, 2004)
    - WebVet Presentations/Interviews for Course Development and Web Services (CDWS), UCF
    - **A Course Project using SAP for Large Course Sections (SAP University Alliance Curriculum Congress March 1, 2008)**
  - **Conferences**
    - **SAP University Alliance Curriculum Conference (March 5-7, 2005, Atlanta, GA)**
      - **Using MySAP-CRM to Teach CRM in the Classroom**
      - **Business Process Integration: Plug and Play Materials**
      - **Communicating the Benefits of the SAP University Alliance**
      - **Teaching ERP Using Supply Chain Simulation**
      - **Alternative Delivery Methods-Distance Education Network**

- **SAP University Alliance Curriculum Conference (March 2-5, 2006, Dallas TX)**
  - **SCM Using SAP Advanced Planning and Optimization Tools (2 day workshop 3/2-3/3)**
  - **Knowledge Management in the Curriculum**
  - **SAP and RFID in the Supply Chain**
  - **Collaborative ERP Implementation in an International SCM**
  - **A Four-Step Integrated SCM Curriculum Using MYSAP-SCM**
- **SAP University Alliance Curriculum Conference (March 1-4, 2007, Vancouver, BC)**
  - **SAP Cases in the Classroom (2 day workshop 3/1-3/2)**
  - **John Deere Presentation (Plenary Session)**
  - **Teaching and Online ERP Course with SAP**
  - **Meet the Experts-Supply Chain Management/MySAP SCM**
- **SAP University Alliance Curriculum Conference (February 28 -March 2, 2008, Atlanta, GA)**
  - **SAP Business Intelligence (2 day workshop 2/28-2/29)**
  - **SAP User Group (ASUG) (Keynote Address)**
  - **IT Trends, Gartner, Inc. (Keynote Address)**
  - **SAP/CRM from an Analysts Perspective**
  - **Student Certification**
  - **Supply Chain Management (Gartner Inc.)**
- **SAP University Alliance Curriculum Conference (March 13-14, 2009, Charlotte, NC)**
  - **Engaging the SAP Ecosystem for Value and Benefit (3/13)**
  - **How Successful Companies Drive Competitive Advantage Using Community (3/13)**
  - **SAP for Retail (3/13)**
  - **ASUG 101**
  - **Designing SAP-Enabled Business Processes that Leverage Communities and Collaboration (3/13)**
  - **The Impact of Technology on Today's Retailer (3/13)**
  - **Accounting/Accounting Information Systems (3/14)**
- **SAP University Alliance Curriculum Conference (March 19-20, 2010, San Diego, CA)**
  - **SAP Business Processes (3/19)**
  - **Clear Enterprise (SAP Technology Strategy and Direction (3/20)**
  - **Business Process Management and Sustainability (3/20)**
  - **Customer Relationship Management (Case Study and Curriculum) (3/20)**
  - **Launching University Business Process Management Curriculum (3/20)**
- **SAP University Alliance Curriculum Conference (March 10-12, 2011, Monterey, CA)**
  - **The Future of ICIT to Build a Smarter Planet (3/11)**
  - **Helping the World Run Better/ SAP Sustainability (3/11)**
  - **Innovations in Producing the Business Ready Student (3/12)**
  - **Introduction to SAP Business By Design (3/11)**
  - **Curriculum Development and Sharing (3/11)**
  - **Accounting Information Systems (3/12)**
- **SAP University Alliance Curriculum Conference (March 22-24, 2012, San Antonio, TX)**
  - **SAP HANA (3/23)**
  - **SAP Business By Design (3/23)**
  - **Creating Educational Opportunities and Supporting Innovative Teaching (3/23)**
  - **SAP HANA: In-Memory Data Management for Enterprise Applications (3/24)**
  - **Engaging Learning Approaches (3/24)**
- **SAP University Alliance Curriculum Conference (February 21-23, Milwaukee, WI)**
  - **Certification: Opportunities for Students (Presenter)**
  - **Creating Engaging Learning Materials using SAPHANA.com (Presenter)**
  - **SAP HANA Business Cases (Presenter)**
- **SAP TERP10 Certification Program (June 16-27, 2008)**
- **SAP University Alliance Summer Workshop (June 12-14, 2006, Toronto, ON)**
  - **Supply Chain Management with SAP's Advanced Planning and Optimization**

- ➤ **Memberships**
  - ➤ Member American SAP User Group (ASUG) – Georgia Chapter
  - ➤ Member of the Board of Directors for the Florida Restaurant Association (1999-2003)
  - ➤ Chairperson, House and Grounds for Errol Estates Country Club (2004-2006)
- ➤ Operations Experience Includes:
  - • Managed purchasing decisions, maintained inventory controls, and provided internal information systems support.
  - • Ensured quality customer service, maintained the compliance with all safety and health regulations.
  - • Developed long-/short-term business plans, market growth, corporate plans, forecasting and new business development.
  - • Franchise and Branded concept management.
  - • Assisted in the opening of a National Football League Stadium Restaurant/Luxury Suites.

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- ➤ Experienced facilitator/instructor in enterprise systems, quantitative modeling, statistics, operations and strategic management.
- ➤ Successfully introduces and incorporates business practices into classroom instruction and business applications.

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Professional History

Robert John Consultants, Inc. Pooler, GA
President/Owner   1998-Present
University of South Carolina, Columbia, SC
Instructor   1/2015- Present

Georgia Southern University, Statesboro, GA
Instructor   8/2010-12/2014
University of Central Florida, Orlando, Fl
Instructor   2002-2010
SAP Education
Certified SAP Consultant SAP ECC 6.0 and 6.05   2008-Present
Certified Instructor/Proctor SAP TERP10   2008-Present
Certified Instructor SAP 01   2011-Present
Certified Instructor SAP ERPSim   2011-Present
Certified SAP Consultant SAP ECC 6.05 Procurement 2012-Present

University of Central Florida, Orlando, Fl
Adjunct Faculty   1999-2002
Florida Restaurant Association, Altamonte Springs, Fl
Board of Directors   1999-2003

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Academic Credentials
Master of Business Administration, Boston College
Bachelor of Science in Chemistry, Boston College