

Alexandra Dinu Troidl

Darla Moore School of Business
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Education:

University of South Carolina- *Columbia, SC*
Ph.D. Candidate, Economics, Entered Fall 2016

Clemson University- *Clemson, SC*
M.A. Economics, 2016
GPA: 3.88

University of South Carolina- *Columbia, SC*
B.S.B.A International Business, Economics, 2013
GPA: 3.987

Vienna University of Economics and Business- *Vienna, Austria*
Exchange Student, Spring 2011

Research Interests:

International Trade; Growth and Development; Monetary Economics

Research Experience:

M.A. Thesis, Advisor: Dr. Scott Templeton
Consumer Valuation of Fuel Economy in the Australian Automobile Market, August 2016

- The marginal value that an Australian consumer places on fuel economy is estimated with a hedonic model of prices of new passenger vehicles purchased in 2014.
- The estimated coefficient for travel cost in the log-linear specification of the hedonic model, indicates that a one-dollar per 100 kilometer decrease in travel cost increases the marginal willingness to pay for a new vehicle 1.69 percent, all else equal.
- The estimated coefficient for travel cost implies that a marginal consumer would be willing to pay, on average, \$AUS 1,427 for the savings in fuel costs from a one liter per 100 kilometer reduction in fuel consumption. In comparison, the present value of directly estimated savings in fuel costs is \$AUS 2,116, given a 1.2 percent discount rate. Thus, indicating the marginal consumer seems to undervalue fuel economy.

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Work Experience:

Client Relationship Specialist, VANGUARD- *Charlotte, NC*

June 2013-July 2015

Developed and maintained relationships with high net worth clients by providing investment guidance and portfolio assistance.

- Communicated timely investment information to clients and acted as a behavioral coach during tumultuous market conditions. □
- Presented white papers at weekly huddles and compiled economic and market trends for my team each week. □
- Developed a strategy for account administrators to use to increase breadth of contact and engagement with 750 households. □
- Managed 1.4 billion dollars over a period of 3 months, which included proactive client outreach and guidance on Vanguard products. □
- Led 2 classes of new hires in obtaining industry and company knowledge by providing in-classroom instruction and one-on-one coaching. □

Yield Book Lead Intern, CITIGROUP YIELD BOOK- *Columbia, SC*

January 2013- May 2013

Led a team of five interns from USC to develop an understanding of fixed income analysis.

- Communicated weekly accomplishments to USC program leader and Yield Book Manager. □
- Mastered Bloomberg and Yield book through analysis of 50 Bloomberg and Yield Book case studies.

Finance Tutor, UNIVERSITY OF SOUTH CAROLINA *Columbia, SC*

August 2012- December 2012

Held 8-10 weekly office hours for students in Finance 363 to help better their understanding of course material. □

- Organized review sessions for 100+ students in preparation for exams.

Operations Intern, TARGET- *Lugoff, SC*

June 2012-August 2012

Led a group of 30 team members to meet daily productivity goals to ensure on time delivery to stores.

- Established staffing and volume decisions for my department and motivated team members and peers to achieve shift goals. □

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- Communicated with headquarters about my departments' strengths and opportunities and shared ideas for improvement. □
- Originated and led the implementation of two company-wide process improvements. □
- Engaged in personal leadership development through a regional intern conference and workshops with senior managers. □

Honors and Awards:

Darla Moore School of Business Graduate Scholarship, 2016- Present
Dean's List, Multiple
President's List, Multiple
Magna Cum Laude, 2016
Summa Cum Laude, 2013

Languages:

Romanian- *native*
English- *fluent*
Spanish- *intermediate*

IT Skills:

STATA
Microsoft Office